

## Coach- und Trainerprofil

### Michelle Chan – Partner, Executive Coach, Mentor & Facilitator

Michelle has been actively involved with leadership development, executive coaching and mentoring since 2007. Her coaching and mentoring experience covers the area of cross cultural leadership; Change management, empowerment and delegation; self-awareness and self-development; interpersonal and political Savvy; transition period career coaching etc. Michelle has also facilitated many workshops in last few years. Her clients vary from Chinese SOEs (such as China Unicom, Bank of China) to the multinational companies. Michelle's facilitation style is highly interactive and she engages participants to "learn from doing learning by doing" through an action-learning approach. Michelle has a proven track record, having worked with over 250 coaching and mentoring counterparts from technical experts to senior executive levels. She has partnered with her clients to develop an effective leadership capable of steering companies through necessary change. Michelle's multicultural, corporate and executive recruitment background adds value and diversity to her executive coaching practice. Michelle's clients have found her unique insight of people development, business practices and ability to engage with Asian, European and American business partners. She is an expert at inviting coaches to challenge their long held and potentially self-limiting beliefs and conditioning.

### Potential Topics for Coaching and Areas of Expertise

- Cross Cultural Leadership, Mentoring and Coaching
- Coaching and Mentoring Skill for leaders – Change, Motivation, Career Transition, Empowerment and Delegation
- Facilitation and Training: Coaching and Mentoring; Consultative Sales; Effective Team management, Effective communication skill, Recruiter Foundation and Advanced Training; Self-awareness & Self-development, , Interviewing, etc.

### Educational Background and Qualifications

- ICF Certified Coach
- Certified AMT (Academy for Mindful Teaching) teacher for 5-19 years old.
- Certified CBMT (Corp- Based Mindfulness Training) Facilitator.
- Certified "Stakeholder Centered Coaching –By Marshall Goldsmith" SCC
- Certified DiSC, MBTI, Hogan practitioner
- Certified NLP Practitioner and Coach NLP
- Time Line Therapy™ Practitioner
- Certified Hypnoses practitioner
- Virginia Polytechnic Institute and State University, USA, Master Degree of Computer Science
- Beijing University of Posts and Telecommunications, China, BSc Telecommunication Engineering

### Career History

- Transcend International – An Executive Coaching, Leadership Development, Corp Training firm; Partner (3 year); Associate Director (5 years)
- Next level International – A Recruitment Training firm; Managing Director (3 year)
- MRI Worldwide- A worldwide Leading executive search, talent management, talent market research and employer branding consultancy (10 years)

- Managing Director, HK; Director and Regional Practice Director, Greater China, 10 years
- Cybertroncis – A leading Electronics manufacturer in Asia and US (6 years)
  - Engineering Director; Technical Marketing Specialist; Senior Project Manager.
- Comdial, VA /CA, United States – A telephony design house (5 years)
  - Assistant Project Manager; (1 year in Hong Kong) ; Senior Software Engineer;

### Recent Coaching and Mentoring Engagements

- Three regional sales heads, one engineering head and one financial head for a Germany based automation manufacturer. – To retain all of them, improve their adaptability to face and lead the changes, improve their sales performance.
- President, China with a German based Electronics product manufacturer – Improvement in cross cultural sensitivity, agility and resourcefulness.
- Partner, Beijing with an UK based global Law Firm – support her to change her mindset to add the intimacy in relationship, gain more trust from her subordinates, peers and global partners.
- General Manager, Asia Pacific with a US based IT service provider – to support his career transition from a sales leader to a General Manager.
- General Manager, Hong Kong of a leading US pharmaceutical company. Improve his self-awareness, cross culture sensitivity, and political savvy especially with the bosses.
- Regional Marketing Director with a leading French retail company – better delegate, improve his relationship with his subordinates and better retain his people.
- Regional Engineering Director, a leading US based FMCG Company – Learn to say “No”. Set and manage priorities and delegate effectively, better balance his life and work.
- Regional Finance Director, a leading US based FMCG Company – to improve her self-awareness and better manage negative feedback.
- VP of Sourcing, Asia Pacific with a Europe based professional Audio manufacturer – better respect people, improve his relationship with subordinates, better team work spirit.
- Marketing director with a leading US based Insurance Company – to improve his confidence in front of bosses, learnt to present the different opinion in a positive manner. Improve the relationship between team in Asia and in the HQ.

Michelle Chan

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